

FAX# 703 528 7880  
CREDIT RISK !!  
HARRIS REPORT FROM REP  
\*\*CHANGES\*\* AUG3/12 13.40  
\*\*\* WFTV-TV \*\*\*

REP. # OFF. # 6556 SALESMAN #

BUYER NAME SHELLI HUTTON

SALES PRSN WA- JOE KNAUER

ALEXANDRIA, VA 22310

	CLASS: NATL.	LOCAL	REGIONAL
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DATE AUG3/12 13.40

TO LENA  
FR JULIE  
OK'D M1 SEE LN 52  
TLLS RTS  
PLS CFM, THX 8/3

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = AGENCY EST# = 471												
35	S		1135P-1210A	30		\$825.00	10/30	11/2	0		TU-F	0
PROGRAM : NIGHTLINE CON COM1 : 1X PER DAY												
52	A		1135P-1205A	30		\$825.00	10/30	11/1	4		TU-TH	4
PROGRAM : NIGHTLINE ORD COM1 : ON FRIDAY 1135P-1205A IS FRI HS FBALL THIS IS A MAKE-GOOD FOR OCT30 ON LINE-35 FOR 4 SPOTS/WK												

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM REP AUG3/12 13.40  
\*\*\*CHANGES\*\*\* \*\* WFTV-TV \*\*\*

REP HEADLINE# 6190731 TRF# 317344  
\$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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STATION MAKEGOOD OFFERS:  
M1 OK'D BUY#35 MISSED: TU-F/1135P-1210A OCT30(4/WK) 30S \$825.00 (AUG3/12)  
OFFER: TU-TH/1135P-1205A OCT30(4/WK) 30S \$825.00 PLS ADVISE.  
CMT: ON FRIDAY 1135P-1205A IS FRI HS FBALL

CONTRACT TOTAL 133275.00  
TOTAL SPOTS 108

MARKET TOTALS \$309,100 WFTV 35% WKMG 19% WESH 25% WOFL 16% WKCF 1% WRBW 2% CABL 0%  
WOPX 0% WRDQ 2% EFTV 0%

SVC- NSI  
DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE